6/30/87 A 8720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0487
June 16, 1987

APRIL

	CANADIAN PRODUCERS 1987	1986	Change %	UNITED STATES PRODUCERS 1987	1986	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1987	1986	Change %
Beginning Inventory	1,410,207	1,945,902	-27.5%	352,773	255,815	37.9%	1,762,980	2,201,717	-19.9%
(+) Production	758,846	740,390	2.5%	116,083	130,344	-10.9%	874,929	870,734	.5%
(-) Ending Inventory	1,219,275	1,643,607	-25.8%	291,115	250,670	16.1%	1,510,390	1,894,277	-20.3%
(=) Total Disappearance	949,778	1,042,685	-8.9%	177,741	135,489	31.2%	1,127,519	1,178,174	-4.3%
(-) Exports	323,833	280,591	15.4%	77,818	18,478	321.1%	401,651	299,069	34.3%
(=) Disappearance-Canada & United States	625,945	762,094	-17.9%	99,923	117,011	-14.6%	725,868	879,105	-17.4%

TEN MONTHS (JULY-APRIL) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1986/87	'85/86	Change %	UNITED STATES PRODUCERS 1986/87	'85/86	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1986/87	'85/86	Change %
Beginning Inventory	1,690,234	2,049,854	-17.5%	294,222	300,800	-2.2%	1,984,456	2,350,654	-15.6%
(+) Production	6,267,713	5,916,039	5.9%	1,118,529	980,935	14.0%	7,386,242	6,896,974	7.1%
(-) Ending Inventory	1,219,275	1,643,607	-25.8%	291,115	250,670	16.1%	1,510,390	1,894,277	-20.3%
(=) Total Disappearance	6,738,672	6,322,286	6.6%	1,121,636	1,031,065	8.8%	7,860,308	7,352,351	6.9%
(-) Exports	2,649,895	1,873,353	41.5%	454,083	355,107	27.9%	3,103,978	2,228,460	39.3%
(=) Disappearance-Canada & United States	4,088,777	4,448,933	-8.1%	667,553	675,958	-1.2%	4,756,330	5,124,891	-7.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1986/87	1,885	1,921	1,811	2,092	2,365	2,101	1,817	1,869	1,763	1,510		
FY 1985/86	2,186	2,077	2,037	2,205	2,452	2,304	2,068	1,998	2,202	1,894	1,805	1,984

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL, 1987

	PRODUCTION		ENDING INVENTORY, April 30				DISAPPEARANCE	
	1987 APR	1986	MINE SITE	OFFSITE	1987	1986	1987 APR	1986
MURIATE								
Special Std.	20,423	25,714	40,513	17,998	58,511	35,726	4,458	32,631
Standard	231,950	212,316	183,734	165,444	349,178	540,543	309,497	279,471
Chemical	3,212	3,875	5,020	5,830	10,850	7,740	6,294	6,074
Coarse	242,072	222,879	62,242	307,972	370,214	561,895	279,216	315,253
Granular	302,460	300,899	176,947	289,182	466,129	529,691	394,985	414,305
Soluble	54,377	81,863	87,252	114,520	201,772	136,991	98,830	103,674
SULPHATES	20,435	23,188	35,504	18,232	53,736	81,691	34,239	26,766
TOTAL	874,929	870,734	591,212	919,178	1,510,390	1,894,277	1,127,519	1,178,174

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1987 APR	1986	1987 APR	1986	1987 APR	1986	1987 APR	1986	1987	1986
MURIATE										
Special Std	15	-	4,655	32,473	-	-	-	-	4,670	32,473
Standard	62,273	35,899	270,619	209,603	9,133	8,867	271	174	342,296	254,543
Chemical	-	-	-	-	6,850	8,024	124	259	6,974	8,283
Coarse	254,787	324,556	33,858	12,947	-	-	-	-	288,645	337,503
Granular	373,675	361,493	53,561	28,259	-	-	-	-	427,236	389,752
Soluble	64,955	89,527	6,778	6,555	16,209	7,303	17,985	4,297	105,927	107,682
SULPHATES	20,000	17,361	13,800	4,502	305	307	-	-	34,105	22,170
TOTAL	775,705	828,836	383,271	294,339	32,497	24,501	18,380	4,730	1,209,853	1,152,406

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL, 1987

	PRODUCTION			ENDING INVENTORY, April 30				DISAPPEARANCE	
	1987	APR	1986	MINE SITE	OFFSITE	1987	1986	1987 APR	1986
MURIATE									
Special Standard	20,423	25,714		40,513	17,998	58,511	35,726	4,458	32,631
Standard	206,723	165,457		76,974	164,971	241,945	418,240	265,299	234,378
Chemical	2,428	3,578		2,588	5,830	8,418	4,212	5,738	4,844
Coarse	225,236	208,614		58,073	307,972	366,045	550,879	262,714	292,922
Granular	252,300	259,293		55,699	287,209	342,908	506,086	316,108	376,253
Soluble	51,736	77,734		86,928	114,520	201,448	128,464	95,461	101,677
TOTAL	758,846	740,390		320,775	898,500	1,219,275	1,643,607	949,778	1,042,685

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1987	APR 1986	1987	APR 1986	1987	APR 1986	1987	APR 1986	1987	1986
MURIATE										
Special Std	15	-	4,655	32,473	-	-	-	-	4,670	32,473
Standard	47,336	30,947	225,979	201,148	1,131	3,289	-	113	274,446	235,497
Chemical	-	-	-	-	4,320	6,549	124	50	4,444	6,599
Coarse	235,893	310,822	26,718	11,233	-	-	-	-	262,611	322,055
Granular	296,385	331,083	41,594	24,722	-	-	-	-	337,979	355,805
Soluble	64,955	89,527	6,778	6,555	9,579	7,303	17,985	4,297	99,297	107,682
TOTAL	644,584	762,379	305,724	276,131	15,030	17,141	18,109	4,460	983,447	1,060,111

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL, 1987

	PRODUCTION		ENDING INVENTORY, April 30				DISAPPEARANCE	
	1987 APR	1986	MINE SITE	OFFSITE	1987	1986	1987 APR	1986
MURIATE								
Standard	25,227	46,859	106,760	473	107,233	122,303	44,198	45,093
Chemical	784	297	2,432	0	2,432	3,528	556	1,230
Coarse	16,836	14,265	4,169	0	4,169	11,016	16,502	22,351
Granular	50,160	41,606	121,248	1,973	123,221	23,605	78,877	38,052
Soluble	2,641	4,129	324	0	324	8,527	3,369	1,997
SULPHATES	20,435	23,188	35,504	18,232	53,736	81,691	34,239	26,766
TOTAL	116,083	130,344	270,437	20,678	291,115	250,670	177,741	135,489

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL
	1987 APR	1986	1987 APR	1986	1987 APR	1986	1987 APR	1986	1987 / 1986
MURIATE									
Standard	14,937	4,952	44,640	8,455	8,002	5,578	271	61	67,850 / 19,046
Chemical	-	-	-	-	2,530	1,475	-	209	2,530 / 1,684
Coarse	18,894	13,734	7,140	1,714	-	-	-	-	26,034 / 15,448
Granular	77,290	30,410	11,967	3,537	-	-	-	-	89,257 / 33,947
Soluble	-	-	-	-	6,630	-	-	-	6,630 / -
SULPHATES	20,000	17,361	13,800	4,502	305	307	-	-	34,105 / 22,170
TOTAL	131,121	66,457	77,547	18,208	17,467	7,360	271	270	226,406 / 92,295